



And, that's a wrap! Allicense 2015

From licensing to financing to venture trends, deal-making and beyond, Locust Walk Partners has just come back from an incredible 2-days with our biopharma colleagues from across the world. In addition to Locust Walk Partners' team members and our clients featured on panels, many of our advisors also participated in the conference including Roger

Longman, CEO of Real Endpoints; Rod Ferguson, General Partner, Panorama Capital and Kevin Kwok, Head of Talent Acquisition and Strategy, Theravance. Locust Walk Partners' advisors Bryan Stuart, Former Chief Business Officer at Civitas Therapeutics, and Steve James, Former President and Chief Executive Officer at Labrys Biologics, were nominated for

Deals of the Year. Not to mention, an amazing key-note from Billy Beane, the legendary General Manager of the Oakland Athletics, who shared his thoughts on applying Moneyball – the concept of using data and analytical techniques that he successfully deployed in baseball – to life science.

Take a look at more buzz about #Allicense2015 from across the web:

Michael Fitzhugh of BioWorld wrote about the panel called, "International Partners: Going Abroad to Develop a Winning Formula" and stated: *"With international dealmaking often a key element of the biopharma asset development adventure, the path to success in Japan took center stage during the first day of Allicense, an annual pilgrimage for the industry's top business development pros."*

A panel co-moderated by Chris Ehrlich, Managing Director, Locust Walk Partners, and Eric Sibbitt, Partner, O'Melveny and Myers, made front page news in BioWorld in an article entitled "Not-for-profits seeking partnerships in return for early dollars.;"

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Sharon Wong @thesharonwong · 53m

Learning how #thomsonreuters tools are used by @LocustWalkPtrs to find & assess assets for its clients #Allicense2015 #biotech #dealmaking



BioWorld Today @BioWorld · 6m

Oppenheimer's Akiva Felt at #Allicense2015: Business development people are becoming the celebrity chefs of healthcare.

Chris Ehrlich @EhrlichChris · 23h

Billy Beane keynotes at Allicens! All about deal making in baseball and biotech.



Chris Ehrlich @EhrlichChris · 35m

Jay Mohr with LW clients Hyperion, Onxeo and Mallinckrodt at Allicens 2015



From left to right: Eric Walczykowski, VP, Life Sciences, Thomson Reuters, Billy Beane, General Manager, Oakland Athletics, Chris Ehrlich, Managing Director, Locust Walk Partners



From left to right: Chris Ehrlich, Managing Director, Locust Walk Partners and Gavin Newsom, Lieutenant Governor, State of California

Sincerely,

Locust Walk Partners



Locust Walk Partners has an established reputation for executing high-value transactions for prominent biopharmaceutical clients. Our team is composed of seasoned operating executives who bring insight, analytics and discipline into every deal process and strategic engagement.